

# Sales Trainee

ISTANBUL, GEBZE TURKEY / FULL-TIME

## A World-Changing Company

At Appsilon Enterprise, we aim to disrupt the status quo in the diamond industry with ethical, sustainable, and affordable diamonds backed by extensive research and development. It's far from easy to create diamonds above the ground, yet we use advanced technologies to mimic the Earth's conditions to form real diamonds in our cutting-edge technology facility. We believe in discovering and developing the talent that is in each one of us. We offer positions that challenge your skills and inspire you to grow. Come and find the potential inside you. Let's grow together! If these types of projects excite you, we'd love for you to join us.

## The Role

We are looking for a candidate who is motivated, well-organized individual and has a deep understanding of prospecting and developing strong relationships with customers.

## Core Responsibilities

- Get touch with customers and make a communication
- Understand customer needs and carry out intermediary process by forwarding them
- Obtaining emails of customers and make us more reachable and recallable by using it
- Ensure import/export transactions are properly handled with regards to customs/duties requirements;
- Relationship building & managing, to improve current international sales and lead new international projects;
- Develop proper record keeping practices and help develop effective processes.

## What We Value

- Currently Senior Student or Fresh Graduate, preferably from Business, Economics, Engineering, or similar departments
- Proficiency in English both written and spoken
- Outside the box thinking ability
- Open to innovation culture
- Flexible and open to new perspectives
- Knowledge in data collection and analysis and presentation of findings
- Willingness to work hard & learn, willing to take responsibility
- Effective communication and must be comfortable working closely with team members
- Working knowledge of MS Office and ERP systems
- Strong organizational and problem-solving skills

Please send your resume with your cover letter to [oguzhan@appsilonenterprise.com](mailto:oguzhan@appsilonenterprise.com)